



The Toronto Teller

"A manager who is his own systems engineer or financial manager is one who will probably try to do open heart surgery on himself"

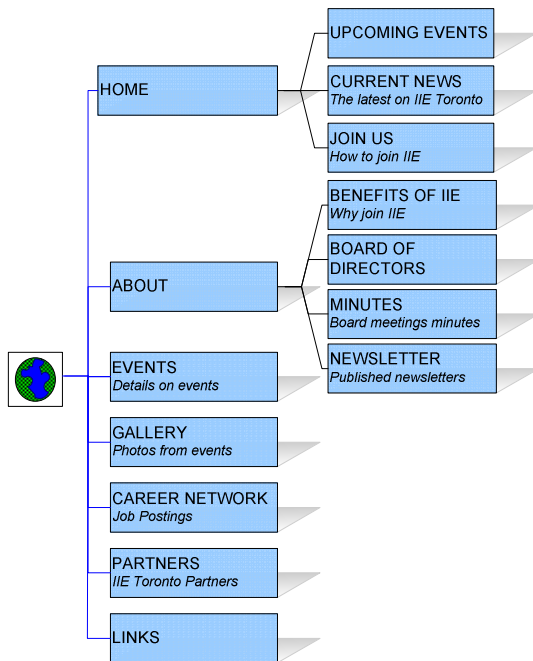
~Jerry Madden - NASA Goddard Space Flight Center (Retired)

This quote reminds us of the importance of social and business networking. This may not be exactly what Jerry Madden was alluding to when he said it, but there's a reason why we network, this might just be one of them.

December Notables

1. FIND US ONLINE:

The IIE Toronto Chapter can be found online at [IIE Toronto Chapter](#). The following diagram is a site map for the IIE Toronto Site. Here you can also find current and previous newsletters.



2. Reminder that all IIE Board meetings will be held on the **2nd Monday every month at 6pm**. The dates are listed below. The location and agenda are TBD but will be emailed out beforehand.

- January 14, 08
- February 11, 08
- March 10, 08
- April 14, 08
- May 12, 08
- June 09, 08

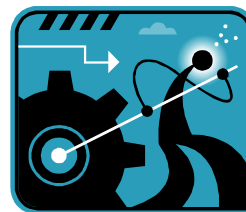
Volume 0708 - 3

Inside this issue:

December Notables	1
President's Message	2
Membership	3
Budget Update	3
Feature Article: Networking Tips	4
IIE Events	5
Sponsorship	6
IIE Trivia	6
Executive Board	7

Upcoming Events:

- January - IIE Canada Conference @ Ryerson, IIE Industry Seminar
- February - Toyota Plant Tour
- March - National Engineering Week
- April - Wine and Cheese, Student Awards Night
- May - Charity Event (TBD)



Career Connection

No current postings available

For more position listings please visit the IIE website at [IIE - Jobs](#)

If you would like to post a position please contact candicelanglois@gmail.com

President's Message

In this final newsletter for 2007, I would like to thank all of you for your dedication and commitment to IIE. This year's new board members have carried forward the Toronto Senior Chapter's commitment of continuous improvement. We have many exciting programs lined up for early next year i.e. Toyota plant tour, seminar and more. This year our chapter website is very dynamic and we have started getting feedback from our "on-line" surveys. If you have not visited our website recently, I would request you to visit us at "<http://www.iienet.org/toronto/>".

Both of the Toronto student chapters are also doing great in terms of programs and membership. Last month's event – "IIE Awareness Night" at Ryerson University was very well organized and well attended. The Ryerson student chapter is now busy in fine tuning "IIE Canada Student Conference 2008". I highly encourage students and senior members to attend this conference in large number, so that students can get a chance to network with senior members and we get a chance to know how we can help students better.

Our tactical Objectives for this year are:

- Aligning Strategic Plan to the Voice of the Customer (VOC).
- Improve our retention and recruitment activities
- To participate as a chapter in (2) joint activities with other engineering societies
- To speak to or attend (2) community or school event promoting Industrial Engineering
- To improve the chapter member participation as measured by members attending chapter activities
- To improve chapter promotional activities (e-mail, newspaper, etc).

Below is a tentative summary of the "IIE 2007 Chapter Activity Report". Current figures indicate that we will finish the year with "GOLD AWARD." This is a result of everyone's contribution.

Chapter Activity Area	Possible Points	Score
Plans & Operations	15	15
Chapter Programs	20	16
Membership Communications, Growth, & Retention	27	26
Student Outreach & Community Affairs	18	14
Members, Chapters, & Institute Support	20	10
Total	100	81
The average membership of your chapter over the past two years is:		187
This chapter falls into size class:		A
Tentatively, your award prior to certification by the RVP and IIE is:		Gold Award

As a team, this year, we are going to do our very best to improve the Toronto Chapter. On behalf of the entire board members, I wish you all a Merry Christmas and a very Happy New Year – 2008.



~Gaurav Palival,
President, IIE Toronto Senior Chapter (#087)

Membership

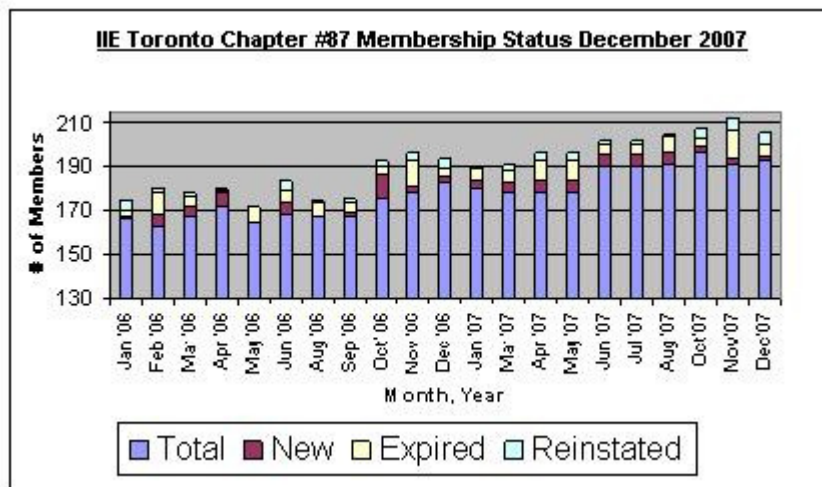
Happy holidays everyone! The year is winding down, professionals are finishing up their year end scorecards; students are prepping for exams and your Toronto IIE Chapter is steadfast in building our network. To date, we are holding steady at 192 members (no significant changes month over month). Thanks again for your continuous support!

We would like to welcome Gholamali Sanayeparvar and Peter Barnes as new members to IIE.

We would also like to thank Eric Tat Wai Chan, Leigh Cushnie, Christina Hang, Kendall Murphy and Ali Zuashkiani who renewed their membership or transferred into the chapter.

I look forward to meeting you and seeing all of our other members at the next upcoming event!

~ Ashu Singh, Director of Membership



Budget Update

IIE Toronto Chapter is carefully investing in the period of 2007-2008 to ensure our members have a year worthy of their membership and that our chapter remains sustainable.

This year, we are proud to sponsor the IIE Canada Student Conference 2008, which will be held in Toronto and hosted by Ryerson University. In addition, by providing annual grants to our Toronto student chapters, we hope to draw more attention to the senior chapter by generating more interest from the graduating students.

Lined up for events are seminars and plant tours, as well as our annual Wine and Cheese. Their registration fees are all subsidized for members, so make full use of your membership and come out to our events!

We are also sending our President to Vancouver this year to represent us in the IIE Annual Conference 2008. Through this exchange, we hope to gain an insight to the experiences of the IEs across the world.

Budget 2007-2008

Item	Amount
Events	\$ 1,630.00
Grants and Membership	\$ 3,100.00
Board Meetings	\$ 1,500.00
Other	\$ 2,120.00
Total	\$ 8,350.00



Feature Article: Networking Tips

Events, networking and volunteering are crucial parts of the job search. Great information, ideas, connections and leads can be found when you make the effort. Here are some networking tips that apply especially to conferences and events.

(1) Preparation

- If requested, register or RSVP as soon as possible.
- Visit the conference website shortly before the date of the event and look for the list of exhibitors. Write down some names of exhibitors you particularly wish to visit. Follow the links (if available) to find out a little more about them. Or use a search engine to find their website.
- Bring a notepad and business cards. You can get business card stock from any stationery store; you can print them using Word or any other word processing software.

(2) Affordability

Some conferences are expensive, but the "trade show" portion is often much cheaper and sometimes free. If you can't afford it, call the organizers in advance to ask if there are lower rates for students and under-employed (also known as "sliding scale" or subsidies). Better yet, ask if you can volunteer in return for free or reduced admission.

(3) Trade show networking

Go around to the booths and ask questions like:

- Tell me about your company/group/organization.
- What products/services does ___ offer?
- What would you recommend to somebody who wants to get started in this field?
- How did you get started / learn about / find work in this field?
- Do you have any internship or volunteer opportunities?
- Do you have open houses, workshops or other events?
- Will you be hiring in the future?
- Ask them about their roles, their interests, what they like or dislike about their work, different ways to get involved, etc.
- But don't monopolize their time – they've probably paid to be there and are eager to talk to as many potential clients as possible. If others approach the booth, let them step in, but keep listening. Or try again at a less busy time.
- Ask for their business card or contact info.
- Make point form notes of important thoughts or ideas in your notebook or on the back of their card. After the event you might not remember who they were or what they were about.

(4) Networking at events

Don't run out when the talk, film or workshop is over! The discussion & socializing that follows is often the best part. It's a chance to meet people with similar interests and hear what's going on outside of the formal presentation. There are often informal networking opportunities at the front of the room, outside the room, or at a nearby cafe or restaurant.

(5) Follow-up

Organizers, speakers and exhibitors are very busy during the event itself, and they speak with many different people. They may not remember your name or what you said. It's always a good idea to follow up after the event, by phone or in person.

(6) Attitude

As much as possible, keep it positive. It's easy to complain and criticize, but it's much more important – and challenging – to create positive solutions.

~Article provided by planetfriendly.net

IIE Events



IIE Canada National Conference

January 10th – 13th, 2007

Marriott Eaton Center Toronto, Ontario

The IIE Canada Student Conference is one of the largest national engineering conferences in Canada. Its goal is to promote the field of Industrial Engineering by facilitating networking between students and professionals. Students assemble from a variety of institutions including Dalhousie University, Université de Moncton, Concordia University, École Polytechnique de Montréal, University of Toronto, Ryerson University, University of Windsor, Ecole de Technologie Supérieure, Université du Québec à Trois-Rivières, and Centennial College to network with professionals working in all aspects of business and academia.

The theme, Experience the Full Spectrum, will focus on different avenues of Industrial Engineering and the interactions among them. Conference participants will have the opportunity to learn new ideas and techniques in multiple of industries including: Finance, Ergonomics, Logistics, Supply Chain, Manufacturing, Health Care

With fascinating keynote speakers, plant tours, competitions and workshops, professionals will get a chance to discuss recent developments and achievements in their respective fields. Both students and professionals will not only get a glimpse of the future of Industrial Engineering, but also its future in one of the most multicultural cities in the world, Toronto.

For more information on the conference and the Professional and Recent Grad packages offered visit [Conference 2008](#).



IIE Toronto Industry Seminar

January 24th, 2008, 6:30pm

Columbus Centre Toronto, 901 Lawrence Ave. West

Dinner to be served at 7pm. Speaker List and Details to follow.

For more information or to RSVP please contact Laura Chiu at Laura.chiu@cibc.com or Anja Silj at Anja.Silj@hbc.com



IIE Toronto Plant Tour

Toyota Cambridge Facility

There are 2 dates (each with 20 spots)

Tuesday, Feb. 12, 2008 – 2:15 pm

Wednesday, Feb 20, 2008 – 2:15 pm

For Early Bird pricing please reserve your spot by **Jan 31st, 2008**

Members - **\$10** (Early Bird) / \$12

Non-Members - **\$15** (Early Bird) / \$17

If interested, please sign up by sending an email to Laura Chiu at Laura.chiu@cibc.com and please indicate the following:

1. Name
2. Email Address
3. Requested date
4. If you are interested in carpooling (Transportation NOT included)

IIE Events



2008 IIE Annual Conference and Expo

May 17th – 21st, 2008

Westin Bayshore

Vancouver, British Columbia

The IIE Annual Conference and Expo is the most significant industrial engineering event of the year. This is the ideal place to gather your tools for today, fuel for tomorrow, and network with the best and brightest in your field.

- Educational sessions addressing virtually every aspect of the profession
- Awards to recognize superior achievement of top professionals and students
- An exhibit hall full of products from companies that value industrial engineers

Opportunities to build your network and reconnect with professional acquaintances

For more information please visit [IIE Annual Conference and Expo](#)

Sponsorship



Why we need sponsors?

Our success is critically dependent on the level of funding we receive from our generous sponsors. The number of events we organize and the quality of support that we can provide to our members depend largely on our operating budget for the year. Our funding consists mainly of membership fees and more significantly, generous donations from corporate sponsors. Sponsorship allows us to subsidize and lower the annual conference cost for members as well as organize key events throughout the year to support and foster our members.

Based on the previous years, we notice more and more companies are discovering that they can support the goals of IIE while promoting themselves to potential customers by sponsoring an IIE event. For more information on sponsoring IIE with a donation or via a specific event please contact Angy Tadros at atadros@van-rob.com or Simon La at simon.la@gmail.com.

Further information regarding sponsorship can also be found on the Toronto Chapter [website](#).



IIE TRIVIA!!

IIE promotes over **25** awards and scholarships to reward members, students, and institutions for significant contributions to the profession.

Congratulations to those who answered correctly!

NEW! Engineers ____ and ____ the integrity, honor and dignity of the engineering profession.

- Uphold and maintain
- Create and advance
- Uphold and advance

The solution will follow in the next newsletter, along with another piece of trivia!

Chapter #87 Executive Board

Position	Name	Email
President	Gaurav Paliwal	gpaliwal@van-rob.com
President Elect	Kathleen Clough	kathleen.clough@hbc.com
Treasurer	Wan Ting Gan	wanting.gan@hbc.com
Secretary	Mohammad Kamali	mohammadkamali59@yahoo.ca
Webmaster	Daniel Lim	dlim@van-rob.com
Director of Communication	Candice Langlois	candice.langlois@gmail.com
Director of Membership	Ashu Singh	ashu.singh@intria.com
Director of Seminars and Events	Laura Chiu	Laura.chiu@cibc.com
Director of Grants	Ashwini Kumar	Ashwinimk@gmail.com
Director of Sponsorship	Simon La	simon.la@rbc.com
Student Liason - UT	Alexey Togunov	alexey.togunov@utoronto.ca
Student Liason - Ryerson	Wade Mak	wmak@ryerson.ca

Seasons Greetings

It has been a pleasure to work with you all this year. As the year ends, we think about all we are grateful for. Our relationship with the membership is something that we treasure. We hope that we are able to continue to serve the members of the IIE Toronto Chapter with a great start in the new year. We wish you the best of holidays and a prosperous new year!

